

## Message Text

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PAGE 01 STATE 205244  
ORIGIN AGR-01

INFO OCT-01 EUR-12 ISO-00 EB-08 L-03 OMB-01 TRSE-00  
COME-00 AID-05 STR-07 SP-02 CIAE-00 INR-10  
NSAE-00 OES-09 /059 R

DRAFTED BY AGRIC/FAS/ITP/ADUYMOVIC:RT  
APPROVED BY EUR/EE:CWSCHMIDT  
FAS/ITP/DSCHOONOVER  
FAS/AA/RSEULER  
FAS/ITP/GWHITE  
FAS/OA/TSAYLOR  
FAS/CP/TOYLOE  
AGRIC/ERBEVIS SEA/IPS/CBENJAMIN  
FAS/FMD/JMINYARD OICD/RNEETZ  
STATE/EUR/EE/GBOUTIN  
EB/EWT:HCLARKE  
L/EUR:LDAMROSCH

-----094424 150354Z /14

P 142023Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY SOFIA PRIORITY  
INFO AMEMBASSY ATHENS PRIORITY

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PASS AGATT, ATHENS

E.O. 11652:

TAGS: EAGR, BU, US

SUBJECT: COMMENTS ON BULGARIAN COUNTER DRAFT OF JOINT AGRIC  
STATEMENT

REF: A) SOFIA 1466 B) SOFIA 1479 C) STATE 41442  
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1. USDA RECOMMENDS SOME MINOR REWORDING FOR PREFACE OF  
BULGARIAN COUNTER DRAFT. KEEP ARRANGEMENT WITH BULGARIA AT  
LEVEL OF JOINT STATEMENT OR PROTOCOL RATHER THAN ELEVATING  
IT TO AGREEMENT AS THEY SUGGESTED. START WITH", JOINT  
STATEMENT ON THE DEVELOPMENT OF TRADE AND ECONOMIC,  
SCIENTIFIC..."FOR ENTIRE STATEMENT AVOID USE OF" THE

CONTRACTING PARTIES" AND REFER TO "THE PARTIES". END SECOND  
PARA. OF PREFACE WITH ". . . HAVE AGREED ON THE FOLLOWING;

2. IN ARTICLE 1 SUGGEST DELETION OF ITEM 2 "TECHNOLOGY AND  
DESIGN"; REWRITE ITEM 6 AS "EXCHANGE OF GERMPLASM AND  
BREEDING MATERIALS"; DELETE ITEM 7. INSTEAD OF LISTING  
ITEMS MAY WRITE OUT AS "THE TWO PARTIES HAVE AGREED TO  
ESTABLISH COOPERATION IN EXPANDING COMMODITY TRADE,  
EXCHANGES OF AGRICULTURAL SPECIALISTS AND TRAINEES, SCIENCE  
AND TECHNOLOGY, EXCHANGE OF INFORMATION AND THE EXCHANGE OF  
GERMPLASM AND BREEDING MATERIALS.

3. REGARDING ARTICLE 2, WE COULD INSERT SOMETHING  
LIKE "TO FACILITATE TRADE BOTH PARTIES WILL PROMOTE  
ACCESS OF TRADERS AND AGRICULTURAL ASSOCIATIONS TO USERS  
IN BOTH COUNTRIES." IN SECOND PARA. OF ARTICLE 2 SUGGEST  
". . . CONCLUSION OF AGREEMENTS FOR PURCHASE OF AG PRODUCTS  
AND FOODSTUFFS BETWEEN PRIVATE U.S. FIRMS AND BULGARIAN  
TRADING ENTERPRISES."

IF POSSIBLE DELETE 3RD PARA., BUT IF INCLUDED REWORD TO  
STATE ". . . PARTIES WILL EXPLORE POSSIBILITIES TO COOP-  
ERATE IN . . ."

4. USDA RECOMMENDS ARTICLE 3 BE DROPPED AND SUBSTITUTED  
WITH OUR ORIGINAL ARTICLE 4.  
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5. IN ESSENCE STATEMENT ON EXCHANGE OF TRAINEES AND  
SPECIALISTS OUTLINED IN ARTICLE 4 IS SATISFACTORY WITH  
EXCEPTION OF LAST SENTENCE. FYI USDA HAS AUTHORITY UNDER  
CURRENT LEGISLATION BUT NO FUNDING. . . REPEAT NO FUNDING  
CURRENTLY TO PAY FOR EXPENSES OF EXCHANGES IN THE U.S.  
LAST SENTENCE OF ARTICLE 4 SHOULD BE DROPPED. IN ADDITION,  
YOU MAY INFORMALLY POINT OUT TO BULGARIANS THAT U.S.  
COOPERATORS SUCH AS U.S. FEED GRAINS COUNCIL AND AMERICAN  
SOYBEAN ASSOC. MAY BE ABLE TO PLAY A ROLE IN THE EXCHANGE  
OF SPECIALISTS, AS WELL AS ORGANIZING SYMPOSIA ON SUBJECTS  
OF MUTUAL INTEREST.

6. ARTICLE 5 IS OK. DO BULGARIANS ATTACH SPECIAL MEANING  
TO TERM "FELLOW"? IF THEY REFER TO SCIENTISTS PERHAPS IT  
SHOULD BE DROPPED.

7. ARTICLE 6 SHOULD BE CHANGED SLIGHTLY TO DROP "PATENT  
INFO." AND READ . . . " TO EXCHANGE AGRICULTURAL ECONOMIC  
DATA, RESEARCH AND TECHNICAL INFORMATION". REMAINDER OF  
ARTICLE 6 IS ACCEPTABLE.

8. FOR ARTICLES 8, 9, AND 10: AVOID TERM AGREEMENT AND REINTRODUCE. . ."WORKING GROUP ON AGRIC. TRADE AND COOPERATION IN AGRIC. . ." IF POSSIBLE.

9. REGARDING ANNEX. . .WE AGREE THAT YOU REINTRODUCE OUR ORIGINAL ANNEX BUT HAVE THE FOLLOWING SUGGESTIONS TO FALL BACK UPON, IF NEEDED. THE FIVE CATEGORIES OUTLINED BY THE BULGARIANS ARE A START AND SHOULD WE FALL BACK TO THESE FIVE CATEGORIES WE SHOULD SEEK MORE DETAIL AND MORE TIMELY SUBMISSIONS. THE COMMODITIES FOR 5 CATEGORIES CAN BE EXPANDED BY TYPES AS INDICATED IN OUR ORIGINAL ANNEX. FOR AVAILABILITY. . .ON CROPS, WE SHOULD ASK FOR PRE-LIMINARY DATA FOR PREVIOUS YEAR IN MID-FEBRUARY AND FOR FINAL DATA IN JUNE.  
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10. COMMENTS. USDA CONCURS WITH PARA 5 REFTEL B. WE NEED TO REINTRODUCE OR MAKE REFERENCE TO IDEAS OUTLINED IN OUR ARTICLES III AND VI. IN ADDITION, WHATEVER ANNEX FOR DATA EXCHANGE IS ADOPTED, WE NEED TO INCLUDE THE FOLLOWING IN STATEMENT (POSSIBLY FOLLOWING BULGARIAN ARTICLE 6): "TO INCREASE THE INFORMATION FLOW BOTH PARTIES WILL EXCHANGE CURRENT AGRICULTURAL ECONOMIC INFORMATION AS INDICATED IN ANNEX TO JOINT STATEMENT. (CONTACTS OUTLINED IN THEIR ARTICLE 6): FURTHER EXPANSION OF INFORMATION EXCHANGES IS PROMOTED AND MAY BE INITIATED THROUGH REQUESTS AT THE ANNUAL WORKING GROUP MEETINGS."

11. SENIOR USDA OFFICIALS HAVE HEAVY SCHEDULES DURING THE MONTHS OF SEPTEMBER AND OCTOBER. ASSUMING SUCCESSFUL COMPLETION OF NEGOTIATIONS ON THE JOINT STATEMENT, WE BELIEVE THAT A VISIT BY DEPUTY MINISTER TSANOV WOULD BE MORE PRODUCTIVE IF SCHEDULED IN NOVEMBER. EMBASSY MAY WISH TO INFORM GOB OF THIS SUGGESTED TIMING AT SOME APPROPRIATE POINT. CHRISTOPHER

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## Message Attributes

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